



Proactively helping companies make better decisions with better information.

That's the Trident Contract Management Difference!

Are you struggling with contract data?

Fundamentally, it's a problem that deserves your attention.

According to Gartner Research, more than 25 percent of the critical data in corporations is flawed (and we've found it's often higher).

Reliance on inconsistent, incorrect or incomplete data exposes organizations to heightened business risk, from errors and omissions to audits and penalties.

Addressing the data quality problems in IT purchasing and contract management is our core business focus. When our clients have better quality data, they are in a better position to make solid strategic decisions for the future.

Trident Contract Management

2918 Marketplace Drive • Suite 206 • Madison, WI 53719
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Why Trident?

- Vendor Management
- Contract Review
- Negotiation Services
- License Reconciliation
- Document Management
- Workflow
- Inventory Validation
- Process Assessment and Improvement
- Lease Management
- Budget Planning
- RFP/Bid Management
- Mergers & Acquisitions (Asset and Contract Management)
- Telecom Management

Comprehensive Contract Management

The Trident Difference

Contract data needs to be assessed for quality from acquisition, with proactive cleansing, analysis, and monitoring throughout the asset and contract lifecycle.

At Trident, we work with you to understand the full scope of your data challenges in purchasing and contract management. Our process is designed to help you transform your organization's data and create a central repository, that we call the "central source of truth". Together, we work to ensure the data that resides in the repository is accurate, complete, accessible and reliable.

At Trident, we take a holistic approach to improving quality in your vendor, contract and asset data. We've spent ten years working alongside great customers; we know what works and what doesn't. We take pride in delivering contract management solutions that solve your immediate challenges and position you for long-term success.

Our solutions fit within the way your business operates. We call it "customizing with a purpose", delivering small company service within an enterprise solution.

Our signature processes ensure timely and complete review of your contract data, thereby delivering better information to make better business decisions. We provide expertise in licensing and contract review that saves you time money, and resources.

Our goals are aligned with yours. Our solutions are tailor-made, allowing you to establish our program base, determine the pace you want to implement the solution and accelerating your efforts with our signature Baseline, Review and Execution (BRE) services.

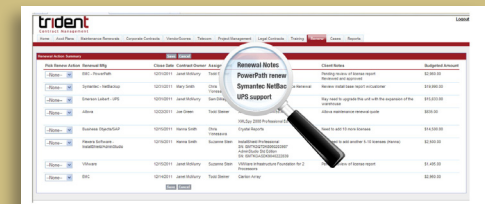
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"We deliver small company service within an enterprise solution"



Take our services for a test drive!
Request a WebEx demonstration today!

sales@trident-it.com

Comprehensive Contract Management

The Trident Difference

Your Base

Poseidon, Custom FVR, Data Import

Poseidon is our Software as a Service (SaaS) contract management portal. It is your source of truth for vendor information, contract information, asset data, financial and budget information, support and contract recommendations, and the original supporting documents. Centralizing this information will save your staff time, money and improve your team's communication, compliance and ordering efforts.

Custom FVR (Field, View, Report) is the starting point in tailoring Poseidon to your needs and accelerates user adoption. We work with you to understand your existing contract management processes to define the portal fields based on what you call them at your organization and provide the setup to generate your reports.

Your Partner

We believe proactive vendor, contract and asset management is not an event. It is a series of continuous improvement efforts and incremental gains.

Your Accelerators

Trident's Signature BRE Services

Our signature contract review services, available to enterprise clients, provides an expert team of resources at a fraction of the cost of additional in-house staff. Our standard Baseline, Review, Execution process validates the accuracy of your agreements, presents service and support options, and ensures contracts are proactively reviewed, negotiated, updated, and executed.

Your Pace

Our Customers keep busy schedules and often wear many hats within their organization. In response, we built flexibility into our on-boarding process. You determine the pace at which your team centralizes the contracts in Poseidon as our team works to maximize the value you receive from our services and tools.

Incremental Gains Result in Big Benefits!

Short-Term:

- Create a central source of truth
- Start the proactive management effort
- Begin driving results and cost savings

Long-Term:

- Establish clear goals and define what success looks like
- Review and document current processes
- Prepare gap analysis
- Discuss the benefits of potential incremental changes
- Implement small process changes
- Measure progress
- Rinse and repeat (just kidding, but you get the idea)

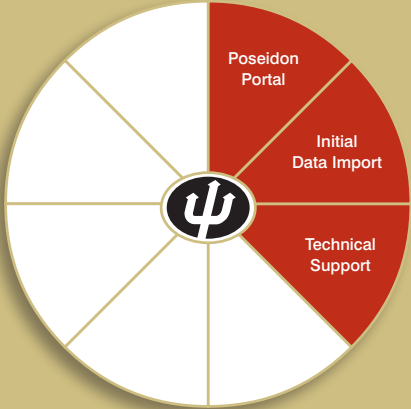
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Getting Started Our Core Service Offerings

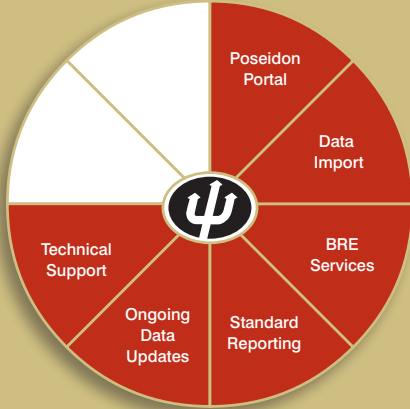
Subscription Only



A circular diagram with a central logo (Psi symbol) and three red segments: Poseidon Portal, Initial Data Import, and Technical Support. The rest of the circle is white.

- Poseidon Portal
- Initial Data Import
- Technical Support

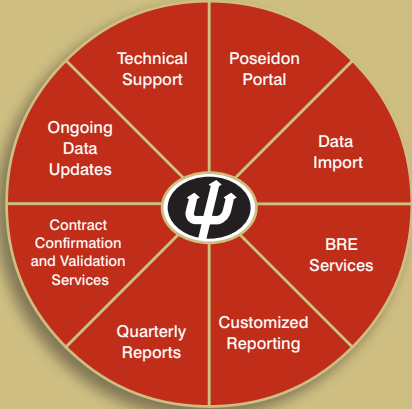
Trident Standard Solution



A circular diagram with a central logo (Psi symbol) and six red segments: Poseidon Portal, Data Import, BRE Services, Standard Reporting, Ongoing Data Updates, and Technical Support. The rest of the circle is white.

- Poseidon Portal
- Data Import
- BRE Services
- Standard Reporting
- Ongoing Data Updates
- Technical Support

Trident Enterprise Solution



A circular diagram with a central logo (Psi symbol) and ten red segments: Poseidon Portal, Data Import, BRE Services, Customized Reporting, Quarterly Reports, Contract Confirmation and Validation Services, Ongoing Data Updates, Technical Support, Ongoing Data Updates, and Technical Support. The rest of the circle is white.

- Poseidon Portal
- Data Import
- BRE Services
- Customized Reporting
- Quarterly Reports
- Contract Confirmation and Validation Services
- Ongoing Data Updates
- Technical Support
- Ongoing Data Updates
- Technical Support

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